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WHOLE No. 1063.

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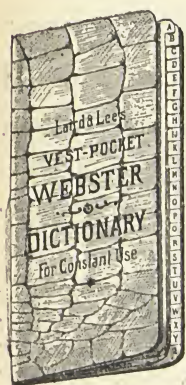
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# The Publishers' Weekly.

JUNE 11, 1892.

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## REFERENCES.

Annual Summary Number, Jan. 30.  
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## NOTES IN SEASON.

CUSHING & Co., Baltimore, Md., announce a collection of sketches and stories by Sylvan Drey, entitled "Lights and Shadows of the Soul."

MORRILL, HIGGINS & Co., Chicago, will publish this month new and revised editions of Joaquin Miller's "Songs of the Sierras" and "Songs of Summer Lands."

RAND, McNALLY & Co. will publish shortly in the *Rialto Series* a new novel by G. J. Whyte-Melville, entitled "Sarchedon;" and in the *Globe Library* a translation of Alex. Dumas' "The Black Tulip."

HARPER & BROTHERS will publish shortly in their *Franklin Square Library* a collection of short stories by John Heard, Jr., entitled "A Charge for France," and a new edition of Mrs. John Sherwood's story of New York society, "A Transplanted Shame."

D. D. MERRILL Co. will publish this month "Tales of a Garrison Town," by the Rev. Arthur Wentworth Eaton and Craven Langstroth Betts. It consists of short stories of modern Halifax society, and will appear in two volumes of about a dozen stories each, to be illustrated in pen-and-ink by Charles Howard Johnson.

B. WESTERMANN & Co. have secured the 100 numbered copies for America of Alfred Hutton's "Old Sword-Play: the systems of fence in vogue during the 16th, 17th and 18th centuries, with lessons arranged from the work of various masters." The work contains 57 plates of typical examples after Marozzo, di Grassi, de la Touche, Weischner and others.

F. J. SCHULTE & Co. are preparing several new volumes for their *Ariel Library Series*, which already contains many novels written with a social purpose, and also some stories giving promise of a live native literature in the Middle West. Among the tales announced are "An Heir to Millions," by Edgar Fawcett; "A Common Man," by Lewis Vital Boggy, author of "In Office;" and "Len Gansett," by Opie Read. These books are all issued in cloth as well as in paper bindings.

BRADLEY & WOODRUFF, Boston, will publish shortly "Dorothy's Island," by Jennie M. Drinkwater, a story of a girl brought up on a light-house island of the coast of Maine; "Sara, a Princess," a story for girls, by Fannie M. Newberry; "Miss Ashton's New Pupil," a story of college life for young ladies, by Mrs. I. S. Robbins; "Dave Lorimer's Heritage," a story for boys, by Evelyn E. Green; and "Jack, the Hunchback," a characteristic story for boys, by James Otis. Messrs. Bradley & Woodruff contemplate entering a wider field of fiction, and have in press a new book by Amelia E. Barr, entitled "Michael and Theodora," which will be profusely illustrated and handsomely bound. They also have in preparation by the same author a book entitled "The Lone House," and one by John Habberton, named "A Lucky Lover."

CHARLES SCRIBNER'S SONS announce an edition of Chesterfield's Letters, which in three volumes contain all the matter published by Lord Mahon in his five-volume edition (1845-1853), and the omitted passages, printed for the first time in 1853, which now appear in their proper places. In addition, Dr. Bradshaw, the editor of the present edition, obtained possession of some original letters discovered among uncatalogued manuscripts in the library of Trinity College, Dublin, addressed to Falkner, the Dublin printer, and one of them refers to the strange murder of Miss Knox. The edition will also contain some unpublished letters of Chesterfield, copied from the archives of Dublin Castle; and a remarkable letter from Lord Charlemont to Lord Bruce in 1777, containing a criticism of Chesterfield's letters, the story of their first publication, and some anecdotes of Philip Stanhope. This letter never appeared in print till a few months ago, when it was published in one of the reports of the Royal Manuscript Commission.



## WEEKLY RECORD OF NEW PUBLICATIONS.\*

The abbreviations are usually self-explanatory. c. after the date indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Books of foreign origin of which the edition (annotated, illustrated, etc.) is entered as copyright, are marked c. ed.; translations, c. tr.; n. p. in place of price, indicates that the publisher makes no prices, either net or retail, and quotes prices to the trade only upon application.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederic; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are designated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Fe. (48mo: 10 cm.). Sq., obl., nar., designate square, oblong, narrow books of these heights.

**Alger, W: Rounseville.** The sources of consolation in human life. Bost., Roberts Bros., 1892. c. 10+437 p. D. cl., \$1.50.

Mr. Alger says he has four reasons for offering a new work in a field apparently already filled. His own personal experience of trial and sorrow has been deep and varied, and, he thinks, exceptional. His reflection on that experience, owing to a studious and meditative lot apart from the material struggle of society, has also, as he believes, been uncommonly earnest and patient. In consequence of these facts he feels he has something to say which is fitted to be of use to the different classes of sufferers always abounding in the world. He hopes to communicate his message in a winsome and effective way, free from the perfunctory quality and mawkish traits so prominent in most books dedicated to this subject.

\***Arlay, Mme. F. B. d', [Frances Burney.]** Diary and letters. N. Y., F: Warne & Co., 1892. 3 v., ea. about 468 p. 12°, (Chandos classics.) cl., per set, \$2.25; roxb., \$3.

**Argles, Mrs. Margaret, ["The Duchess," pseud., now Mrs. Hungerford.]** The Duchess. Phil., Crawford & Co., [1892.] 244 p. D. (Popular ser. of choice novels, no. 8.) pap., 25 c.

\***Bartholomew, J. G.** English imperial atlas and gazetteer of the world. N. Y., T: Nelson & Sons, 1892. 252 p. 4°, cl., \$10.

**Beecher, H: Ward.** A book of prayer from the public ministrations of Henry Ward Beecher; comp. from unpublished reports, by T. J. Ellinwood. N. Y., Fords, Howard & Hulbert, 1892. c. 209 p. por. S. cl., 75 c.; \$1.

An introduction made up of extracts from sermons and lecture-room talks, by Mr. Beecher, on the subject of prayer, accompanies a collection of prayers from unpublished short-hand notes taken at the various weekly services held in Plymouth Church between the years 1858 and 1887. There is no attempt at chronological arrangement; but where practicable, dates are given. The book is designed for spiritual consolation by the compiler, who was Mr. Beecher's special stenographer.

**Bible. Novum Testamentum Græcum:** with supplement and lexicon; ed. by W: Greenfield. New ed. Phil., D. McKay, 1892. 281 p. Tt. cl., 75 c.

\***Blackwood, Lady Alicia.** Little lives and threads of gold to guide them. New ed. N. Y., T: Nelson & Sons, 1892. 344 p. 12°, cl., \$1.

**Braddon, M. E., [now Mrs. J: Maxwell.]** The Venetians: a novel. N. Y., Harper, 1892. c. 3+442 p. D. cl., \$1.50.

The Venetians are a pretty lace-maker and her aunt. In a quarrel caused by jealousy, a young Englishman kills another Englishman, who has promised to marry the younger woman. The homicide escapes from the crowd in the vulgar little Venetian tavern. The scene is then changed to England, where, after a time, the repentant man marries a woman who idolizes him. The lace-makers come to London and the younger woman becomes a prima-donna. Circumstantial evidence arouses the fond young wife's jealousy, and the plot deals with her methods of discovering her husband's former relations with the Venetians, which lead to a startling discovery. The end is sad, and comes about at Venice again.

**Bradford, Amory H., D.D.** Old wine: new bottles; some elemental doctrines in modern form. N. Y., Fords, Howard & Hulbert, 1892. c. 84 p. D. leatherette, 35 c.

Four discourses on "The living God;" "The Holy Trinity;" "What is left of the Bible;" "The immortal life." The sermons were delivered during Lent and on Easter Sunday, 1892, and the topics selected as being essential—or, as Dr. Bradford phrases it, elemental—in Christianity.

**Brine, Mary D. Dan; a story for boys; il. by A. G. Plympton.** N. Y., E. P. Dutton & Co., 1892. c. 6-138 p. il. O. hf. cl., \$1.

Dan Carmen was a little Indian half-breed who attracted the attention of Viola Carew while she was sketching in a New England village. The story tells of the efforts of the young artist to better the condition of Dan, and how they resulted.

**Brine, Mary D.** The little twin roses: a story for little girls and boys. N. Y., E. P. Dutton & Co., 1892. c. 6-64 p. il. O. hf. cl., \$1.

The little hero and heroine, are twin brother and sister, who awake suddenly to the fact that they would like to help and surprise Mamma. Accordingly they conceive a plan in which they, some turkeys, and Mr. Jones are the chief actors. By the author of "Bonny little Bonibel."

\***Brontë, Charlotte, [Mrs. Nichols, pseud. "Currer Bell.")]** Jane Eyre. N. Y., F: Warne & Co., 1892. 12°, (Standard novels, new ser., no. 2.) pap., 20 c.

\***Brontë, Charlotte, [Mrs. Nichols, pseud. "Currer Bell.")]** Shirley. N. Y., F: Warne & Co., 1892. 12°, (Standard novels, new ser., no. 1.) pap., 25 c.

\***Bulwer Lytton, Sir E: G: E. L. [Lord Lytton.]** The Caxtons. N. Y., F: Warne & Co., 1892. 12°, (Standard novels, new ser., no. 3.) pap., 20 c.

**Callar, Mary Alice.** A literary guide for home and school. N. Y., C: E. Merrill & Co., 1892. c. 2-205 p. D. cl., \$1.25.

The author contends that one's reading, to be effective, must be done with method, and adapted to the circumstances of individual life, bent and intellect; and strives to show how to attain the best results in a course of reading through an appeal to girls, a running commentary on different authors, hints as to the choice of books, words to wet tots, views on home libraries and reading clubs, practical suggestions to teachers, and by introducing a scheme for reading, etc. There is included a publishers' index.

\***Carlyle, T:** The French revolution: a history. N. Y., Ward, Lock, Bowden & Co., 1892. 624 p. il. 12°, pap., 50 c.

**Caswell, Mrs. Harriet S.** Our life among the Iroquois Indians. Bost., Congregational S. S. and Pub. Soc., [1892.] c. 11+321 p. por. il. D. cl., \$1.50.

Mrs. Caswell belongs to a family well known in missionary circles, and speaks from an experience of many years among the Iroquois Indians in Western New York. Although these Indians, the descendants of the well-known Six Nations, live on reservations near Buffalo, they are far removed from the direct influence of civilization. In the story much is seen of the devotion of missionaries to the Indian cause, and the customs, traditions and folk-lore of a once powerful peo-

\* In this list, the titles generally are verbatim transcriptions (according to the rule of the American Library Association) from books received. Books not received are indicated by a prefixed asterisk, and this office cannot be held responsible for the correctness of their record.



ple are often set forth in the words of an Indian convert or interpreter.

**Cavazza, Elizabeth** Don Finimondone: Calabrian sketches. N. Y., C: L. Webster & Co., 1892. c. 7-179 p. il. S. (Fiction, fact and fancy ser., no. 4.) cl., 75 c.

Don Finimondone was an old massaro or peasant in a small settlement, who won this soubriquet because of a constant habit of predicting evil. The story tells of some of the effects of his predictions in regard to the Carnival and a wedding. In addition to this the book contains A Calabrian Penelope; The story of Cirilo; The tree of the bride; A trumpet call; Princess Humming Bird. The latter is patrician in setting, while the others depict the life of the Italian peasantry.

\***Chesterfield, Lord**, [Philip Dormer Stanhope.] Letters; ed., with introd., notes and index, by G: Bradshaw. N. Y., imported by C: Scribner's Sons, 1892. 3 v., il. 8°, cl., ea., \$2.50.

**Chilton, E.** The history of a failure, and other tales. N. Y., Longmans, Green & Co., 1892. 3+205 p. S. cl., \$1.

Professor Postlethwaite believed it criminal for people possessing hereditary ailments to marry. In accordance with these views he selected a wife. His experiment in marriage seemed to be a success until the birth of their son Emerson, whose sickly constitution caused the Professor to constantly refer to the lad as a human failure; his final deductions, however, are a surprise, and end a rather pathetic story, which has a moral. In addition the book contains: The story of Rose; The brothers; A yellow rose; The lady's coin; Mrs. Mompasson.

**Church (The)** in the British Isles: sketches of its' continuous history, from the earliest times to the restoration: lectures delivered in 1889 under the auspices of the Church Club of New York. 2d ed. [New cheaper ed.] N. Y., E. & J. B. Young & Co., 1892. c. '90. 10+258 p. D. cl., net, 50 c.

*Contents:* The Celtic Church, by the Rt. Rev. W: C. Doane, D.D.; The Anglo-Saxon Church, by the Rev. S: Hart, D.D.; The Norman period, by the Rev. Alex. V. G. Allen, D.D.; The Reformation period, by the Rt. Rev. H. T. Kingston, D.D.; The Puritan reaction, by the Rev. T: F. Gallor.

**Columbus memorial, 1492-400 years-1892:** discovery, settlement, wars, independence, constitution, dissension, secession, peace. [Chic., Cranston & Stowe, 1892.] c. unp. pors. il. maps, pap., 50 c.

Descriptions of the World's Fair buildings, with official plan of the grounds and other relative information.

**Cooke, M. C.** A fern book for everybody; cont. all the British ferns; with the foreign species suitable for a fernery. N. Y., F: Warne & Co., 1889 [1892.] 3+124 p. col. il. S. cl., 50 c.,

**Coryell, J: Russell.** Diego Pinzon and the fearful voyage he took into the unknown ocean A.D. 1492. N. Y., Harper, 1892. c. '91. 4+259 p. il. D. (Harper's young people, new ser.) cl., \$1.25.

Diego Pinzon, a young Spanish boy of fifteen, in punishment for some of his wild deeds at his convent school, is taken by his cousin on board the *Pinta*, one of Columbus' vessels with which he went in search of a new world, and forced to make the long and hazardous voyage on an "unknown ocean." He has many thrilling adventures on the ship, and lives to return to tell them to his school-boy friends.

**Cowan, J. F.** The pony-expressman. Bost., Congregational S. S. and Pub. Soc., [1892.] c. '91. 368 p. il. D. cl., \$1.50.

Norman McNally is a bright, manly boy, with an ambition to study and practise law. The death of his father makes it necessary for him to earn money, and the various original schemes which he adopts are very interesting. In the course of time he establishes an express business between his town and the neighboring city. The annoyances he suffers from an envious former schoolmate, and his share in clearing the good name of a minister whose zeal has caused a plot to be

formed against him, are the most striking incidents of the story.

\***Doyle, A. Conan.** A study in scarlet. *New ed.*, il. by G: Hutchinson. N. Y., Ward, Lock, Bowden & Co., 1892. 224 p. 12°, cl., \$1; pap., 50 c.

**Dupuy, Elisabeth.** The queen's quire: being a book of songs, sonnets and ballads. [St. Louis, Mo., Elisabeth Dupuy, 3507 Lindell ave., 1892.] c. 2-44 p. T. pap., 25 c.

**Eschstruth, Nataly v.** The Erl queen; tr. by Emily S. Howard. N. Y., Worthington Co., 1892. c. 2+391 p. il. D. (International lib.) hf. roxb., \$1.25; pap., 75 c.

The Erlikönig, or erl-king, is, according to modern German literature, a mythical character who carries children away to his own undiscovered dominions. While Norbert de Sangoölme was walking through the forest near Castle Altigen, he was surprised by a small child carrying a lantern, who declared herself the Erl Queen. This incident is the keynote of a novel which introduces two phases of society, some romantic episodes in the life of a countess and a young German cadet, and the minor incidents of the love-story of a German musician and his pupil.

**Exell, Rev. J. S., and Leale, Rev. T. H.** Homiletical commentary on the book of Genesis, chapters I.-VIII. and chapters IX.-L. N. Y., Funk & Wagnalls, 1892. 16+730 p. O. cl., \$3.

This is the first volume of an extensive work of twenty volumes on the Old Testament, printed from imported plates obtained from the publishers in London, where the entire work has been issued after years of preparation. In this great commentary by various authors, is found a sermon outline or homiletic suggestion on every paragraph or verse of the Old Testament that can be turned to use in the preparation of a sermon. Abundant choice selections of illustration, etc., from many eminent sources other than the authors of the volumes, are also given. Except in some introductory, critical and explanatory notes preceding each chapter, no foreign words, such as Hebrew and Greek, are used.

\***Ewart, W.; M.D.** How to feel the pulse and what to feel in it: practical hints for beginners. N. Y., W: Wood & Co., 1892. 112 p. il. 12°, cl., \$1.25.

**Farrar, F: W.; D.D.** The voice from Sinai: the eternal bases of the moral law. N. Y., T: Whittaker, 1892. c. 8+314 p. O. cl., \$1.50.

According to Canon Farrar, it is impossible to exaggerate the importance of the Ten Commandments. Hence fifteen sermons, which are a practical exposition of them. These are entitled: The ten words; The law our tutor; The manner of keeping the Commandments, and special sermons on each Commandment. With three exceptions they were delivered in Westminster Abbey.

\***Federal reporter**, v. 48; cases argued and determined in the circuit courts of appeals, and circuit and district courts of the U. S. *Permanent ed.* Dec., 1891-Mar., 1892. A table of statutes cited and construed is given in the index. St. Paul, Minn., West Pub. Co., 1892. c. 29+990 p. O. (National reporter system, U. S. ser.) shp., \$5.

\***Findlater, Sarah L.** Children's voyage to the Cape. N. Y., T: Nelson & Sons, 1892. 122 p. 18°, cl., 50 c.

**Gay, G: E.** Business book-keeping; a manual of modern methods in recording business transactions. Single and double entry. *High school ed.* Bost., Ginn & Co., 1892. c. 12+226 p. il. O. cl., 75 c.

A work designed as a course of study in book-keeping, in which the requirements of the public school are considered, as are also the needs of the counting-room. It is claimed for the methods of the book that they are those of the best accountants, and that the manner in which they are presented is the result of experience in teaching the subject.



**Gennevraye, A.** L'Ombra; from the French. N. Y., Lovell, Coryell & Co. 5-270 p. il. D. (Lovell's illustrated ser., no. 12.) pap., 50 c.

\***Gerard, Morice.** The Victoria cross; how it was won, how it was lost, how it came back again. N. Y., T: Nelson & Sons, 1892. 156 p. 12°, cl., 60 c.

**Gonse, L.** Japanese art; tr. by M. P. Nickerson. Chic., Morrill, Higgins & Co., [1892.] c. '91. 271 p. il. O. cl., \$2.

Chapters rich in information are embraced under the subjects of Japanese Painting, Architecture, Sculpture, The art of chasing and metal work, Lacquer, Tissues, Ceramics and Wood-engraving.

\***Green, Evelyn Everett.** Church and the king: a tale of England in the days of Henry the Eighth. N. Y., T: Nelson & Sons, 1892. 599 p. 8°, cl., \$1.75.

\***Green, Evelyn Everett.** In the wars of the roses: a story for the young. N. Y., T: Nelson & Sons, 1892. 256 p. 12°, cl., \$1.

\***Green, Evelyn Everett.** The lord of Dynevor: a tale of the times of Edward the First. N. Y., T: Nelson & Sons, 1892. 260 p. 12°, cl., \$1.

**Greene, Sarah P. McLean.** Vesty of the Basins: a novel. N. Y., Harper, 1892. c. 4+271 p. il. D. cl., \$1.25.

The author of "Cape Cod folks" takes for the scene of her story a small fishing village on the far "down east" coast of Maine. A pathetic story of love and self-sacrifice has pretty "Vesty" for its heroine. Many graphic and humorous character sketches of the "natives," with scenes from their lives, make an attractive frame for the story.

**Greville, H., [pseud. for Mme. Alice Durand.]** Aurette's husband: a novel; from the French, by Max Maury. Chic., Laird & Lee, 1892. c. '91. 5-243 p. il. D. (Library of choice fiction, no. 47.) pap., 50 c.

Aurette Leniel, the heroine of a rather sad past, is content at the age of thirty to devote her life to her nephew, a young pupil of the Anger's Lyceum. An unforeseen incident, however, makes her acquainted with the professor of physics in that institution, and there follows a story of love and constancy in which an old woman and a young lad play important parts.

\***Hans in luck and other favorite fairy stories.** N. Y., T: Nelson & Sons, 1892. 110 p. 8°, bds., 50 c.

**Hayley, Bostwick, D.D.** The Methodist Episcopacy valid, considered in the light of the Scriptures, the Apostolic fathers and of history. N. Y., Hunt & Eaton, 1892. c. 2-64 p. D. pap., 20 c.

"The design of the treatise is to set forth in small compass the main reasons for the adoption and continuance of the Methodist Episcopal form of government, and for the validity of its ministry and ordinance."—*Preface.*

**History and teachings of the early church as a basis for the reunion of Christendom:** lectures delivered in 1888, under the auspices of the Church Club, in Christ church, N. Y. 3d ed. [New cheaper ed.] N. Y., E. & J. B. Young Co., 1892. c. '89. cl., net, 50 c.

*Contents:* The Pentecostal age, by the Rt. Rev. A. Cleveland Cox, D.D.; Syrian Christianity and the school of Antioch, by the Rev. T. Richey; The North African church and its teachers, by the Rev. G. F. Garrison, D.D.; The school of Alexandria, by the Rev. J. H. Egar, D.D. The Church of Rome in her relation to Christian unity, by Rev. G. F. Seymour.

**Holmes, Margret.** The price of the ring. Chic., F. J. Schulte & Co., [1892.] c. 3-274 p. D. (Ariel lib., no. 18.) pap., 50 c.

The realistic consequences of a curse that attended marital infidelity, a faithless husband's crime, and an erring wife's heroic repentance is the basis of a novel which is a direct plea for social purity and one code of morals for both husband and wife.

**Horr, Norton T., comp.** A bibliography of card-games and of the history of playing-cards. Cleveland, O., printed for Charles Orr, 1892. sm. 4°, cl., or vellum pap., \$2. [Edition limited to 200 copies.] *Large-pap. ed.* of 50 copies, vellum pap., ea., \$4.

**Houston, Edwin J.** A dictionary of electrical words, terms and phrases. 2d ed., rewritten and enl. N. Y., W. J. Johnston Co., 167-176 Times Bldg., 1892. c. '89, '92. 4+562 p. il. O. cl., \$5.

Although a comparatively short time has elapsed since the original issue of the work, the rapid growth of electrical science has induced a second edition, which is practically a new work based on the same general plan as the original. Its character is encyclopedic, endeavor being made to define electrical words, terms and phrases, and at the same time to give a brief statement of the principles of science involved in the definition. The system of cross-references renders it possible to use the dictionary as a text-book. The order of arrangement in present volume differs considerably from the earlier issue, especially as to means of treating initial letters, etc. New words are also introduced and modifications of those formerly used.

**Hurst, C. de, (pseud.)** How women should ride. N. Y., Harper, 1892. c. 13+248 p. il. S. cl., \$1.25.

Beginning with a bit of advice to parents about allowing girls to ride at a too early age, it is the purpose of this book "to carry the girl along the bride-path from the time she puts on a habit for the first attempt to that when she joins the hunt for a run across country under the hounds." No space has been wasted on unnecessary technicalities.

**Johnston, R. Malcolm.** Dukesborough tales: the chronicles of Mr. Bill Williams. N. Y., Appleton, 1892. c. 6+284 p. D. (Appleton's town and country lib., no. 93.) cl., \$1; pap., 50 c.

"By friends and many acquaintances the author has been often advised to republish 'Dukesborough tales' in a form more convenient than that in which it was first issued. He has carefully revised and now submits six stories selected from the original sixteen. These relate mainly to incidents in the career of Mr. Bill Williams and his nearest associates."—*Preface.* In Dukesborough the author has preserved his memoirs of Powelton, a small village in Hancock Co., Georgia, near which he was born. These stories were first published by Harper Bros. See notice, "Weekly Record," P. W., Jan. 20, 1883, [574.]

**Jókai, Maurus.** Dr. Dumány's wife; or, there is no devil: a romance; from the Hungarian, by F. Steinitz. N. Y., Cassell Pub. Co., [1892.] c. 6+307 por. D. (Cassell's sunshine ser., no. 111.) cl.; 75 c.; pap., 50 c.

See notice, "Weekly Record," P. W., May 16, 1891, [No. 1007.] Then published under the title "There is no devil."

**Lewis, Rob.** Information readers, no. 4: modern industries and commerce. Bost., Boston School Supply Co., 1891 [1892.] c. 2+329 p. S. cl., 60 c.

Elocution is subordinated to instruction in these books. The present volume of the series is rich in information concerning modern industries and commerce, offered under the chapter headings of "The days of barter," "In old empires," "The land of mind," "Great by commerce," "A warning for us," "The Turk's prize," "Paper," "The wonderful wire," "Books and newspapers," etc., etc.

\***Little, Rev. W. J. Knox.** Sketches in sunshine and storm: a collection of miscellaneous essays and notes on travel. N. Y., Longmans, Green & Co., 1892. 8+338 p. 8°, cl., \$1.75.

\***Lusk, W: Thompson, M.D.** Science and art of midwifery. 4th rev. ed. N. Y., Appleton, 1892. il. and pl. 8°, cl., \$5; shp., \$6.

\***Malleson, Rev. F. A.** Jesus Christ; his life and his work. New cheaper ed. N. Y., Ward, Lock, Bowden & Co., 1892. 375 p. 8°, cl., \$1.50.



**Mather, J. Marshall.** Popular studies of the nineteenth century poets. N. Y., F. Warne & Co., 1892. 2+189 p. D. cl., \$1.

\***Memminger, Allard, M.D.** Diagnosis by the urine. Phil., P. Blakiston, Son & Co., 1892. 85 p. 12°, cl., \$1.

\***Millard, H. B., M.D.** Treatise on Bright's disease of the kidneys; its pathology, diagnosis and treatment. 3d ed., rev. and enl. N. Y., W. Wood & Co., 1892. 322 p. il. 8°, cl., \$3.

\***Moore, G. W., M.D.** Text-book of the eruptive and continued fevers. N. Y., W. Wood & Co., 1892. 535 p. il. 8°, cl., \$4.

**Moran, W. H. W.** From school-room to bar: a novel. Phil., J. B. Lippincott Co., 1892. c. 304 p. D. cl., \$1.25.

The scene is Virginia. Roger Lane, one of the F. F. V.'s, whose father had lost fortune, but not pride or caste, during the Rebellion, suddenly astounds his family by declaring his determination to go to work. He acts immediately on this threat, and a school-teacher's position in Leesburg is one of his means of reaching a higher goal—the bar. A young lawyer's success in pleading a first case and a charming love-affair are pleasing episodes.

**Morrisen, R. S.** Mining rights in Colorado, lode and placer claims possessory and patented from the district organizations to the present time: statutes in full, prospecting, land office, incorporations, forms, decisions, etc. 7th ed., rev. and enl. Denver, Col., Chain & Hardy Book, Sta'g and Art Co., 1892. c. 441 p. sq. T. shp., \$2.50.

For many years this book has been the recognized standard on all questions of mining law in Colorado. The present edition is brought down to date.

\***Muddock, J. E.** Stormlight; or, the Nihilist's doom: a story of Switzerland and Russia. New ed.; il. by Gordon Browne. N. Y., Ward, Lock, Bowden & Co., 1892. 457 p. 12°, cl., \$1; pap., 50 c.

**Muret, E., ed.** Encyclopædic English-German and German-English dictionary. Unabridged ed. In about 20 pts. Pt. 4: English-German. Brahminy-champagne. N. Y., International News Co., 1892. 305-416 p. O. pap., subs., 50 c.

\***Napheys, G. H., M.D.** Modern therapeutics. Phil., P. Blakiston, Son & Co., 1892. 2 v., 2000 p. 8°, hf. rus., \$12.

\***Ornuod, J. A., M.D.** Diseases of the nervous system. Phil., P. Blakiston, Son & Co., 1892. 350 p. 12°, cl., \$2.

**Paine, T.** Rights of man: being an answer to Mr. Burke's attack on the French Revolution. Pt. 1. N. Y., P. Eckler, 1892. 3-279 p. O. cl., 75 c.; pap., 50 c.

\***Parsons, Reuben, D.D.** Some lies and errors of history: reprinted from the *Ave Maria*. Notre-Dame, Ind., Office of the *Ave Maria*, 1892. 328 p. 8°, cl., \$1.

\***Payne, Ja.** Lectures on the history of education, with a visit to German schools; ed. by Jos. Frank Payne, M.D. N. Y., Longmans, Green & Co., 1892. 6+314 p. 8°, cl., \$2.50.

**Petrie, G.** Church and state in early Maryland. Balt., Md., The Johns Hopkins Press, 1892. 3-50 p. O. (Johns Hopkins Univ. studies, 10 ser., no. 4.) pap., 50 c.

Traces the relation of church and state in Maryland from the foundation of the colony in 1634, down to the establishment of the Church of England, 1692.

\***Phillips, R. J., M.D.** Spectacles and eye-

glasses. Phil., P. Blakiston, Son & Co., 1892. 100 p. 12°, cl., \$1.

**Philpott, A. J., and Whitmarsh, H. P.** Politics among the animals; how the machine is worked: some startling similarities; depicted by E. Knöbel. Bost., A. J. Philpott & Co., [1892.] c. 43 p. il. O. pap., 25 c.

A satire upon the politics of to-day. A presidential campaign in the animal kingdom—thoroughly up to date—is described in text and caricature. The animals that are most prominent in the election are the tiger and the lion and the elephant, and these one almost immediately picks out as Mr. Harrison, Mr. Blaine and Mr. Cleveland.

**Post-restoration period of the Church in the British Isles:** lectures delivered in 1890 under the auspices of the Church Club of New York, in continuation of the series of 1889. 2d ed. [New cheaper ed.] N. Y., E. & J. B. Young & Co., 1892. c. '91. 14+224 p. D. cl., net, 50 c.

*Contents:* Settlement of 1662, by the Rt. Rev. W. Stevens Perry; Ascendancy of Erastianism and Latitudinarianism, by the Rev. Alfred G. Mortimer; Methodism and the Evangelical movement, by the Rev. T. Richey; The Oxford movement and the Catholic revival, by the Rev. W. E. McLaren; Ceremonial revival and the church of the present day, by F. P. Davenport, D.D.

\***Radford, Cyrus S., comp.** Handbook on naval gunnery; comp. for the use of the U. S. navy and the state naval reserves. N. Y., D. Van Nostrand Co., 1892. il. 16°, leath. tucks, \$2.

\***Redgrave, Gilbert R.** A history of water-color painting in England. N. Y., imported by C. Scribner's Sons, 1892. il. 8°, cl., \$2.

\***Riddles and rhymes.** N. Y., T. Nelson & Sons, 1892. 127 p. 12°, bds., 50 c.

**Romanes, G. J.** Darwin, and after Darwin: an exposition of the Darwinian theory and a discussion of Post-Darwinian questions: 1, The Darwinian theory. Chic., The Open Court Pub. Co., 1892. 13+460 p. por. O. cl., \$2.

The second of three volumes designed to appear under the general title of "Darwin and after Darwin." The volumes are made up from a series of lectures delivered before the students of Edinburgh University from 1888 to 1890. The present volume is a systematic exposition of what may be termed the Darwinism of Darwin for the "general reader." The author has been careful to avoid assuming even the most elementary knowledge of natural science on the part of his readers. The first volume, or that which deals with the purely historical side of biological science, "may be allowed," says Prof. Romanes, "to stand over for an indefinite time." Contains a portrait of Darwin and many good wood-cuts.

\***Russell, R.** Wonders of the sun, moon and stars; descriptive of their positions, revolutions, motions, periods and seasons: a book of elementary astronomy; with a planisphere of the stars. N. Y., Ward, Lock, Bowden & Co., 1892. 132 p. il. 16°, pap., 35 c.

\***Scottish clans and their tartans:** cont. introd. note, list of native dyes, badges of the clans, war cries, col. map of Scotland in 16th century divided into clans, and 96 col. pl. of tartans. N. Y., imported by C. Scribner's Sons, 1892. 16°, cl., \$1.

**Seample, C. Armand.** Elements of materia medica and therapeutics, including the whole of the remedies of the British Pharmacopœia of 1835 and its appendix of 1890. N. Y., Longmans, Green & Co., 1892. 32+480 p. il. 8°, cl., \$3.



\***Shakespeare, W.** Complete works. *Oxford ed.*; ed., with a glossary, by W. J. Craig. N. Y., T: Nelson & Sons, 1892. 1264 p. 12°, cl., \$1.75. *India pap. ed.*, \$3.75; mor., \$5.

\***Shakespeare, W.** Complete works. *Oxford miniature ed.*; ed., with a glossary, [by W. J. Craig. N. Y., T: Nelson & Sons, 1892. 6 v., 32°, cl., \$8; various bindings, from \$10 to \$28.

**Smith, Mrs. Eliz. T. T.**, [formerly L. T. Meade.] Out of the fashion. N. Y., Cassell Pub. Co., [1892.] c. 2+270 p. por. D. cl., \$1.

The story opens in 80 Rosemary Gardens, Bayswater, London, the home of the Rosses. Although their surroundings betoken prosperity, the four motherless daughters of the house are really in consternation over the sudden disappearance of their father and the loss of money. At this juncture Jessica Power throws herself into the breach, and the girls take up, at her suggestion, a rather substantial means of earning a livelihood. There is a quaint love-story, in which Sybil, Mark Danby and Jessica are chiefly concerned.

**Southwick, Albert P.** Wisps of wit and wisdom; or, knowledge in a nutshell. N. Y., A. Lovell & Co., [1892.] 4+265+20 p. S. cl., \$1.

A companion volume to "Quizzism and its key." In it questions briefly stated are answered in comprehensive notes, giving information on diverse points of history, literature, biography, etc.

**Spurgeon, the people's preacher**, by the authors of "The Life of General Gordon." N. Y., A. Lovell & Co. 3 E. 14th St., N. Y., 1892. 5-330 p. por. il. D. cl., \$1.

A graphic and interesting account of the life and achievements of the illustrious preacher.

\***Stredder, Eleanor.** The merchant's children: a story for the young. N. Y., T: Nelson & Sons, 1892. 249 p. 12°, cl., 80 c.

**Sutton, Katharine Paine, comp.** Leaves of healing. Bost., American Unitarian Assoc., 25 Beacon St., 1892. c. 5-241 p. sq. S. cl., \$1.

Selections of poetry and prose from the best authors, such as Emerson, Lowell, Longfellow, Whittier, Helen Hunt, Jackson and others, grouped under the headings: Life's victories; Death's ministry; Immortality; The family on earth and in Heaven; Eternal goodness; The father's will; Aspiration; The perfect trust.

**Sweetser, M. F.** The maritime provinces: a handbook for travellers. 9th ed., rev. and enl. Bost., Houghton, Mifflin & Co., 1892. c. '75-'92. 11+336 p. maps and plans, S. cl., \$1.50.

**Sweetser, M. F.** New England: a handbook for travellers. 13th ed., rev. and enl. Bost., Houghton, Mifflin & Co., 1892. c. '73-'92. 16+463 p. maps, plans, S. cl., \$1.50.

**Sweetser, M. F.** The White Mountains: a handbook for travellers. 12th ed., rev. and enl. Bost., Houghton, Mifflin & Co., 1892. c. '76-'92. 15+436 p. maps and plans, S. cl., \$1.50.

\***Taylor, Barnard C.** Outline analysis of the books of the Bible. Phil., American Baptist Pub. Soc., 1892. 191 p. 16°, cl., 75 c.

\***Thackeray, W. M.** Vanity Fair. N. Y., F: Warne & Co., 1892. 12° (Standard novels, new ser., no. 4.) pap., 20 c.

**Torrance, M. E.** Hildergarde's campaign. St. Paul, Minn., The Price-McGill Co., 1892. c. '91. 210 p. D. (Crescent lib., no. 3.) pap., 25 c.

On a misunderstanding, and a realistic incident of war, in which the heroine is disguised in male attire, is founded a novel of sensational interest.

\***Treatise on the working and management of steam-boilers and engine shafting gear and machinery.** 2d rev., enl. ed. N. Y., Spon & Chamberlain, 1892. 12°, cl., \$1.50.

**Tucker, Mrs. C.**, ["A. L. O. E.," pseud.] The iron chain and the golden. N. Y., T: Nelson & Sons, 1892. 208 p. 12°, cl., \$1.

**United States.** (State Department.) Bureau of American Republics. Bulletin no. 33. Colombia. [Wash., D. C., Government Print. Office, 1892.] 138 p. por. map, il. O. pap., n. p.

Includes a brief history of Colombia, a biographical sketch of Rafael Nuñez, president, a statistical table of import duties and a commercial directory, with description of area, physical features, natural resources, etc.

**Vely, E.** True daughter of Hartenstein: a novel from the German, by Mary J. Safford; il. by Warren B. Davis. N. Y., Rob. Bonner's Sons, 1892. c. 377 p. D. (Choice ser., no. 62.) cl., \$1. pap., 50 c.

The Castle of Hartenstein, in the Hartz Mountains, was entailed; and as circumstances prevented Count von Hartenstein from making provision for his only daughter, on his sudden death Hertha leaves home. Her story after this is one of romance, revelation, adventure and heroism. The scene opens and closes in the Hartz Mountains.

**Verne, Jules.** Caesar Cascabel; from the French, by A. Estoclet; il. by G. Roux. N. Y., Cassell Pub. Co., [1892.] c. '90. 4+373 p. D. (Cassell's sunshine ser., no. 113.) cl., 75 c.; pap., 50 c.

See notice "Weekly Record," P. W., Dec. 6, 1890, [No. 984.]

**Visitor's guide to Salem.** [New rev., enl. and rewritten.] Salem, Mass., Eben Putnam, 1892. c. 8+177 p. il. S. pap., 25 c.

In this edition, which has been practically rewritten, information intended for strangers or tourists is condensed into as few pages as possible. The work is designed for a brief local guide.

\***Wernse, W. F., ed.** The American law digest and legal directory. Part 1 contains a summary of the most important branches of the commercial law of the several states, [etc.] Part 2, Legal directory, [etc.] 1892. Chic. and St. Louis, The Bankers' Pub. Co., [1892.] c. 1000 p. O. shp., \$5.

\***When was it?** A British chronology from the earliest records to the present period; comprising ten thousand events in English history. New ed., brought down to the end of 1891. N. Y., Ward, Lock, Bowden & Co., 1892. 282 p. 12°, linen, 40 c.

**Wigston, W. F. C.** Francis Bacon, poet, prophet, philosopher, versus phantom Captain Shakespeare, the Rosicrucian mask. Chic., F. J. Schulte & Co., 1891, [1892.] 48 p. por. O. cl., \$2.

A contribution to the Baconian theory of the Shakespearean plays. The writer aims to prove his case by quoting parallel passages from Bacon's acknowledged writings and from the plays attributed to Shakespeare. Aside from its value as testimony to a special theory, the work is one of great interest, as the digest of a vast amount of hard study and intelligent thought.

\***Wordsworth, C. (Bp.)** Primary witness to the truth of the gospel: a series of discourses. N. Y., Longmans, Green & Co., 1892. 12+334 p. 8°, cl., \$2.

**Wyeth, Walter N., D.D.** Ann H. Judson: a memorial. N. Y., Ward & Drummond, [1892.] c. '88. 2-230 p. pors. map, D. (Missionary memorials, no. 1.) cl., 75 c.

First published by the author in 1888. Now offered to the trade. Biography of a well-known missionary.



**Wyeth, Walter N., D.D.** Emily C. Judson: a memorial. N. Y., Ward & Drummond, [1892.] c. '90. 179 p. D. (Missionary memoirs, no. 3.) cl., 75 c.

First published by the author in 1890.

**Wyeth, Walter N., D.D.** Sarah B. Judson: a memorial. N. Y., Ward & Drummond, [1892.] 179 p. il. map. D. (Missionary memoirs, no. 2.) cl., 75 c.

First published by the author in 1889.

**Wyeth, Walter N., D.D.** The Wades, Jonathan Wade, D.D.; Deborah B. L. Wade: a

memorial. N. Y., Ward & Drummond, [1892.] 193 p. porss. D. (Missionary memoirs, no. 4.) cl., 75 c.

First published by the author in 1891.

**Wright, Julia McNair.** Nature readers; seaside and wayside, no. 4; il. by C. S. King. Bost., D. C. Heath & Co., 1892. c. '91. 84-361 p. D. bds., 70 c.

Fifty chapters on as many topics, included under the general title of natural science. Their main object is to cultivate the faculty of observation, awaken enthusiasm and direct taste in noble lines. Intended for young people and designed to open the way for severer studies in geology, astronomy and biology.

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— Shirley .....	20
Bulwer-Lytton, The Caxtons.....	20
Cooke, Fern book.....	50

Mather, Popular studies of the nineteenth century .....	1.00
Thackeray, Vanity fair .....	20

C. L. WEBSTER & Co., N. Y.	
Cavazza, Don Finimondone .....	75

WEST PUB. CO., St. Paul, Minn.	
Federal reporter, v. 48 .....	5.00

THOMAS WHITTAKER, N. Y.	
Farrar, The voice from Sinai.....	\$1.50
WILLIAM WOOD & Co., N. Y.	
Ewart, How to feel the pulse.....	1.25
Millard, Bright's disease of the kidneys, 3d ed., <i>rev. and enl.</i> .....	3.00
Moore, Text-book of the eruptive and continued fevers.....	4.00

WORTHINGTON CO., N. Y.	
Eschstruth, The Erl queen.....	75 c.; 1.25
E. & J. B. YOUNG & Co., N. Y.	
Church (The) in the British Isles, 2d ed., <i>new cheaper ed.</i> .....	50
History and teachings of the early church, 3d ed., <i>new cheaper ed.</i> .....	50
Post, Restoration period of the church in the British Isles, 2d ed., <i>new cheaper ed.</i> .....	50

## LIST OF NEW ENGLISH BOOKS.

Selected from the current [London] "Publishers' Circular."

Academy sketches, including various exhibitions. Edited by Henry Blackburn. 8°, 232 p., 2s.....	W. H. Allen
Adams, W. On contractions of the fingers (Dupuytren's and congenital contractions); and on "hammer toe." With 8 plates and 31 wood-engravings. 8°, 154 p., 6s. 6d.....	Churchill
Alviella, Count G. Lectures on the origin and growth of the conception of God, as illustrated by anthropology and history: Hibbert lectures, 1891. 8°, 296 p., 10s. 6d.....	Williams & N
Anstey, F. The travelling companion: a story in scenes. (Reprinted from <i>Punch</i> .) With 26 illustrations by J. Bernard Partridge. 4°, 150 p., 7s. 6d.....	Longmans
Blackburn, H. Academy notes, 1892. With illustrations of the principal pictures at Burlington House. 8°, 1s.....	Chatto
Bonnar, T. Biographical sketch of George Meikle Kemp, architect of the Scott monument, Edinburgh. 8°, 226 p., 7s. 6d.....	Blackwood & S
Book prices current. Vol. 5, 1891. 8°, 27s. 6d.....	Stock
Burnand, F. C. Some old friends. With illustrations from <i>Punch</i> . Post 8°, 414 p., 5s.....	Bradbury
The "old friends" are Strapmore, The beadle, One and three, Injyable Inji and The keep it dark continent.	
Catalogue of the Paris Salon, 1892. 8°, 3s.....	Chatto
Curzon, G. N. Persia and the Persian question. 2 vols. 8°, 1310 p., 42s.....	Longmans
Edwards, M. Betham. France of to-day: a survey, comparative and retrospective. 2 vols., post 8°, 770 p., 7s. 6d.....	Percival
Hatton, J. Reminiscences of J. L. Toole, related by himself and chronicled by Joseph Hatton. With 36 illustrations. (Abbreviated from the 1-vol. and 2-vol. eds.) Post 8°, 290 p., 2s.....	Routledge
Innes, A. T. Studies in Scottish history, chiefly ecclesiastical. Post 8°, 340 p., 5s.....	Hodder
Johnstone, Grace. Leading women of the restoration. With portraits. 8°, 220 p., 6s.....	Digby & L
Leaper, C. J. The first principles of photography: an elementary treatise on the scientific principles upon which practical photography depends. Illustrated. Post 8°, 266 p., 5s.....	Life
Macleon, A. J. and Browne, W. H. The Catholicos of the East and his people: being the impression of five years' work in the Archbishop of Canterbury's Assyrian Mission; an account of the religious and secular life and opinions of the Eastern Syrian Christians of Kurdistan and Northern Persia (known also as Nestorians). With map. Post 8°, 368 p., 5s.....	Christian Knowledge Society
Old halls, manors and families of Derbyshire. By J. T. Vol. 1. The high peak hundred. 4° (Buxton, Warley), 302 p., 25s.....	Simpkin
Ridgeway, W. The origin of metallic currency and weight standards. 8°, 420 p., 15s. net. <i>Camb. Warehouse</i>	
Twelve fac-similes of old English manuscripts. With transcriptions and an introduction by Rev. W. W. Skeat. 4°, sewed, 7s. 6d.....	Frowde
Tylor, C. The Huguenots in the seventeenth century, including the history of the edict of Nantes from its enactment in 1598 to its revocation in 1685. Post 8°, 322 p., 5s. 6d.....	Simpkin



# The Publishers' Weekly.

FOUNDED BY F. LEYPOLDT.

JUNE 11, 1892.

The editor does not hold himself responsible for the views expressed in contributed articles or communications.

All matter, whether for the reading-matter columns or our advertising pages, should reach this office not later than Wednesday noon, to insure insertion in the same week's issue

## PROFESSION OF BOOKSELLING.—XIII.

### BUYING STOCK.—IV.

[Continued from page 866.]

In laying in a stock of standards, the buyer will always be puzzled which of the many competing editions to prefer. And, indeed, with such an embarrassment of riches it would be presumptuous to offer advice. Only long experience in selling certain grades should determine the choice. But whatever editions the buyer may determine upon, we would impress upon him the importance of keeping also the very cheapest to be had in the market, in order that he may be prepared to compete with the underseller. We should also advise buying a medium-priced edition for the intelligent book-buyer, who feels that he cannot afford to buy the best edition, and who may be, shall we say shamed, into buying something better than the poorest in the market, by simply showing him the contrast between that and the one of medium price. To illustrate this point: A customer wants a set of Dickens. He can't afford to spend more than ten dollars, and has heard of a good set for five dollars. You show him the set for five or six dollars, and then let him see one for twelve or fifteen dollars; the chances are that it will require very little argument to sway his judgment in favor of the better made book. If the inferior edition were not on hand it would be more difficult to convince the purchaser that the difference is really so great as becomes evident upon comparison, and very often the absence of the proof sends the customer to the store where only the cheap lines are kept. The cheap twelvemos should be kept in stock for the same purpose. We are convinced that retailers who refuse to carry these cheap goods make a serious mistake, and lose many sales in persisting in such a course. Carrying these goods soon convinces a customer that his bookseller sells books as cheaply as any one in town, and he will not easily be upset by the misleading advertisements of the professional underseller. Imagine the effect upon a customer, who may walk into your store with an advertisement announcing that your rival in the dry-goods store offers a \$10 set of Dickens for \$4.99, when you assure him that you are in a position to supply precisely the same set for \$4.50. It

may not be a money-making transaction then and there, but as a means of keeping a customer the investment may be regarded as a cheap and effective advertisement.

Buying stock in fine bindings is a delicate matter—as it is also an expensive one. Whether to buy in sheets and have the binding done to order, or to buy in the styles supplied by the publisher, depends altogether upon the nature of your custom. As a rule, the styles furnished by the publisher satisfy the ordinary tastes in this direction, besides being cheaper than special bindings. On the other hand, buying in sheets enables one to indulge in novelties in binding, or to suit peculiar and extravagant tastes. Publishers generally allow ten cents per copy for the cloth binding when a book is ordered in sheets.

The buyer has his hands full when he faces *éditions de luxe*. They are always expensive, and in most cases equal an unknown quantity—especially as to the probable number of volumes. There are not many people who care for these expensive issues, and so naturally the buyer hesitates, for should he get nipped with one or more of such sets, he will have on his hands a growing phantom that will mock him every time a new volume of the set is delivered at the store. It will be well before ordering to canvass the opinions of the salesmen as to the probabilities and possibilities of handling such. Not that we suggest any shirking of responsibility—it is rather a division of responsibility; for aside from the feeling of being complimented by being asked to help select this stock, the salesmen will feel that they are a party to the purchase, and therefore will be more likely to use their best efforts to sell it.

We should advise the retailer by all means to handle as much of this class of stock as he possibly can, because it is not only profitable but gives prestige to his business. Secure circulars, with your imprint, in advance, and send them to your best customers, with a request to call at your store. Show the sample volume to every likely customer. Even those who may not buy will feel flattered at having such books shown them.

"Remainders" are always a sore temptation to the average buyer. When Mr. Drummer, to whom we referred in our issue of April 30, approaches you with the statement that he has only twenty sets left of a certain edition of which there will not be a new one in six weeks at the earliest, and that he can make the figures so absurdly low that you will probably be obliged to hire police to keep the customers in line when you announce *your* price for them, why you will hardly withstand the tempter and will take the lot off his hands. And we hardly know what to advise, because we have known much of this stock to be handled to great advantage. But there is



great risk; and there are many who could not sell remainders at however low a price, while others never could get a large enough supply.

Great care must be exercised in buying technical books; indeed, unless a special demand is certain for such books, they should be bought on order only. In buying school books it will be well to obtain an approximate list of the amount of books that will be used before the beginning of the term, from the superintendent, principals or teachers, comparing the list with previous purchases, make out orders from these data, and send out the order in ample time to have the stock on hand when wanted.

As to miscellaneous stock, novelties, stationery, etc., take it as an axiom that the smaller the locality in which, commercially, your tent is pitched, the greater the number and variety of lines you must stock. In a metropolis a reasonable profit may be realized, even in one of the most thickly settled districts, by the sale of one specific article, while in a smaller town the shutters would have to be put up in a week if that profit was figured on. In centres of medium size \$500 laid out in one hundred distinct lines of stock are more likely to bring in a living profit than twice that sum invested in two or three heavy deliveries of specialties. If you have \$200 to lay out in fancy goods, get the most diversified variety attainable; if certain lines sell, it will be easy to replace them; if others do not sell, they probably form only a small proportion of the whole. "One article sells another," is a hoary trade proverb. Then multiply your chances of doing business by multiplying the variety of your stock. Mixed lines are paying lines. It is wholly a mistake to suppose that heavy stocks of goods of one class or another are necessary for a good turnover. It is a very risky business to make purchases of large lines in the hope that your establishment will be able to control all of one make of goods in your town. Competition will take care that you do not. The man who has a stock all paid for, and who has had long experience in his business, can afford, if any man can, to speculate in this way, but not so the man the goods in whose store belong to his creditors. It generally holds good that the most profitable retail concerns to-day are found to be those whose stocks are the most varied, even if they be small. We could point to stores in main streets of thriving towns whose appearance gives evidence of prosperity, and yet whose whole stock exceeds but little the value of a few months' receipts. The secret is that the variety is great, the stock is selected with a nice perception of the tastes of the inhabitants or visitors; and, above all, is displayed to the finest advantage, and presided over by intelligent and capable salesmen.

(To be continued.)

## BOOKSELLERS' ASSOCIATIONS.

### VIRGINIA BOOKSELLERS' ASSOCIATION.

THE second annual gathering of the Virginia Booksellers' Association, as already announced, will be held at Petersburg, Va., June 28 and 29. The second day's (June 29) session will be opened to visiting booksellers, and the Association wishes all to feel free to take part in any and all discussions. The following is the programme:

TUESDAY, JUNE 28.

- 12 M.—1. Call of Roll by Firms.
2. Reading Minutes of Previous Meeting.
3. Application for Membership.
4. Communications.
5. Reports of Committees.
6. Unfinished Business.

RECESS FOR LUNCH.

- 2 P.M.—1. Election of Officers.
2. New Business.
- "A." Discounts Received from Publishers on Text-Books.—*Opened by J. P. Bell, Lynchburg.*
- "B." Discounts Given on Text-Books to Teachers and Schools by Publishers and Dealers.—*Opened by Col. J. V. Bidgood, Richmond.*

6 P.M.—DINNER.

WEDNESDAY, JUNE 29.

- 10 A.M.—1. The Book Trade.
- "A." Relation between Publisher and Bookseller.
- "B." Is this Interest a Mutual One?—*Address by Mr. A. Growoll, of the Publishers' Weekly.*
2. Booksellers' Association.
- "A." State. What can it accomplish?
- "B." Inter-State or National. Is such an organization desirable?—*Address by Mr. A. D. F. Randolph, of New York.*

## THE AMERICAN-JEWISH HISTORICAL SOCIETY.

THE AMERICAN-JEWISH HISTORICAL SOCIETY was organized on the 6th inst. at the Jewish Theological Seminary, 736 Lexington Avenue, New York City. The society has for its object the collection, preservation and publishing of data concerning the settlement and history of the Jews in America. Its operations will be in the main concerned with the United States, but it will devote some attention to the rest of the continent and to South America. The following officers were elected: President, Oscar M. Stranisch; First Vice-President, Dr. Charles Gross; Second Vice-President, John Bach McMaster; Third Vice-President, Simon W. Rosendale, of Albany; Corresponding Secretary, Dr. Cyrus Adler; Recording Secretary, Herbert Friedenwald; Treasurer, Prof. Seligman, of Columbia College. Executive Committee, Prof. M. Jastrow, Jr., Dr. B. Friedenthal, of Chicago; Max Cohen, Librarian of the Maimonides Library; Dr. Louis Dembitz, of Louisville; Henrietta Szold, of Baltimore; Julius Rosenthal, of Chicago; Mendes Cohen, of Baltimore, and the Rev. M. H. Harris, of New York City. The headquarters of the society will be in New York, probably at the Jewish Theological Seminary.



## IMPORTS AND EXPORTS IN RELATION TO BOOKS, Etc.

THE summary statement of the imports and exports of the United States for the month ending April 30, 1892, and for the ten months ending the same, compared with the corresponding periods of 1891 (corrected to May 26, 1892), makes the following showing as regards books, etc.:

*Imports of Merchandise.*

Articles.	Month ending April 30—		Ten months ending April 30—	
	1892.	1891.	1892.	1891.
<i>Free of Duty.</i>	<i>Dollars.</i>	<i>Dollars.</i>	<i>Dollars.</i>	<i>Dollars.</i>
Books, maps, engravings and other prints not elsewhere specified .....	139,226	178,040	1,570,244	1,372,603
<i>Dutiable.</i>				
Books, etc. (as above) .....	173,508	190,160	1,794,289	2,219,417

*Exports of Domestic Merchandise.*

<i>Free and Dutiable.</i>				
Books, etc. (as above) .....	125,910	104,469	1,641,185	1,574,647

*Exports of Foreign Merchandise.*

<i>Free of Duty.</i>				
Books, etc. (as above) .....	100	3,183	5,595	10,027
<i>Dutiable.</i>				
Books, etc. (as above) .....	9	444	5,799	7,127

*Quantities and Values of Books, and other printed matter, of Domestic Merchandise Exported from the United States by Countries.*

<i>Countries to which Exported.</i>				
United Kingdom .....	60,396	43,938	635,743	542,772
Germany .....	11,561	4,924	86,850	82,494
France .....	2,525	1,746	24,123	19,916
Other countries in Europe .....	5,823	1,183	32,291	21,628
British North America .....	9,764	11,199	148,122	146,882
Mexico .....	4,499	4,129	47,630	44,419
Central American States and British Honduras....	1,610	2,838	40,198	80,468
Cuba .....	3,339	2,203	42,413	48,218
Puerto Rico .....	194	262	1,798	1,380
Santo Domingo .....	487	115	2,890	1,815
Other West Indies .....	2,542	1,721	26,089	39,694
Argentine Republic .....	1,347	220	14,433	16,809
Brazil .....	1,123	3,216	269,579	205,867
Colombia .....	3,490	2,123	84,084	77,133
Other countries in South America .....	8,725	4,902	64,678	98,784
China .....	453	700	5,937	5,360
British Possessions in Australasia .....	4,587	11,205	64,802	85,041
Other countries in Asia and Oceania .....	2,756	7,595	42,197	43,044
Africa .....	665	250	10,379	12,257
Other countries .....	24	.....	49	566
Totals .....	125,910	104,469	1,641,185	1,574,647

*Comparative Summary of the Values of Books, and other printed matter, Imported and Exported.*

Articles.	Ten months ending April 30—					Average of the preceding five periods.	Ten months ending April 30—	1892 compared with the average of preceding five years.	
	1887.	1888.	1889.	1890.	1891.		1892.	Increase.	Decrease.
<i>Imports.</i>	<i>Dollars.</i>	<i>Dollars.</i>	<i>Dollars.</i>	<i>Dollars.</i>	<i>Dollars.</i>	<i>Dollars.</i>	<i>Dollars.</i>	<i>Dollars.</i>	<i>Dollars.</i>
<i>Free of Duty.</i>									
Books, etc. (as above) ..	792,729	817,146	978,987	939,433	1,372,603	980,179	1,570,244	590,065	.....
<i>Dutiable.</i>									
Books, etc. (as above) ..	2,267,823	2,447,078	2,493,682	2,466,469	2,219,417	2,378,894	1,794,289	.....	584,605
<i>Exports.</i>									
Books, etc. (as above) ..	1,306,170	1,368,104	1,407,564	1,562,498	1,574,647	1,443,797	1,641,185	197,388	.....



## AN ENGLISH COPYRIGHT CASE.

THE LONDON TIMES vs. THE ST. JAMES' GAZETTE.

JUSTICE NORTH, of the Chancery Division of Her Majesty's High Court of Justice, on the 2d inst., handed down his decision in the copyright action brought by the *Times* against the *St. James' Gazette* for reprinting Kipling's letters from the United States to the *Times* and other articles.

Justice North granted an injunction regarding the Kipling article, which, he said, the *St. James' Gazette* had not printed as an illustration or criticism, but in exactly the same manner as if that paper had written or purchased it. He said that there were circumstances, notwithstanding the fact that articles were copyrighted, under which the *St. James' Gazette* might have copied passages from the articles. Justice North also decided the question of copyright in news and telegrams in favor of the *Times*. He said there was, or might be, copyright in the particular mode in which information is conveyed. No damages were awarded the *Times*. The *St. James' Gazette* pays the cost of the action.

## NOVELS INDEXED—A NEW SCHEME.

Charles H. Seaton, in *Puck*.

IN this day of hop-skip-and-a-jump reading, when a solid page of description is a horror, and literature is judged by the amount of white paper left between the lines of dialogue, the proposition that indexes be attached to works of fiction—more particularly the summer novel—and not confined to works of law, government reports, prayer-books, etc., will appeal favorably to many.

To show its advantages I give below excerpts from such an index to a brilliant novel soon to be issued, which, if you wish, we will glance down. If Maud likes description and abhors love scenes, she will look for

## "Description:

castles at sunset, pp. 3, 13.  
heroine's dresses, pp. 38, 54, 68, 69, 120,  
240, 246, 318.  
scenery, pp. 1, 4, 56, etc."

And you, Sue, will turn to "Love" (as I veritably believe he turns to you, with eyes full of ecstasy).

## "Love:

defence of free, pp. 3, 6, 99.  
explanation of attributes, pp. 50-61.  
Lionel falls in, p. 17.  
Lionel falls out, p. 18."

Just see how well that works! No time lost! Why, my dear, you could read a hundred novels a day with an index, and thus "*Keep abreast of the times*." When you have finished with "Love" you might turn to "Kissing" (it is usual, perhaps, to turn to kissing at the same time).

## "Kissing: see kiss."

## "Kiss:

discretion in employment of, p. 93.  
Lionel's first, p. 81.  
the Bernhardt; "Lilian Russell" style,  
pp. 72-90.  
what is a, pp. 37-50.  
when to take and how, p. 192.  
where actually occurring, pp. 15, 16, 17,  
18, 23, 24, 25, 26, 34, 35, 36, etc., etc."

What a saving of time! No slow hunting through vacant pages. Just turn to what you want.

Or is this interesting:

## "Scandal:

is Lionel in the? p. 48.  
Lionel is in the, p. 49.  
married women and, pp. 82, 105.  
this book is founded on, p. 27."

Any one can see the advantages of such a system. In the near future I shall set an example, which I hope all advanced authors will follow, by issuing my next story with a complete and thorough index. It will be for sale at all news-stands and on the cars.

## NOTES ON AUTHORS.

BARING GOULD's new story is to be published in the *Cornhill*. The title will be "Curgeven of Curgeven."

DR. J. C. STOCKBRIDGE, Providence, R. I., proposes to issue a new edition of the "Life of Baron Stow, D.D.," the very successful pastor in Boston.

J. MCNEILL WHISTLER has in hand a new edition of his "Gentle Art of Making Enemies," which will contain several letters not printed in the first.

JAMES PAYN's new story, "The Sizar," will appear as a serial in the *London Queen*. D. Appleton & Co. have made arrangements for the American rights.

BJÖRNSTERNE BJÖRNSON, the Norwegian novelist and poet, has renounced his pension because the government will not extend a like honor to the poet Kielland.

HENRY SAVAGE LANDOR, the grandson of Walter Savage Landor, who is an artist by profession, has written an account of his travels in the Kurile Islands, north of Japan. The book is to contain a number of illustrations by the author.

EMILE ZOLA has finished his book on the Franco-Prussian war. He has been at work upon it for fifteen months and considers it his most important story. He has made all manner of exhaustive studies, visited the battlefields, questioned survivors of the fights, and consulted 300 volumes, historical and military.

## BUSINESS NOTES.

ANDOVER, N. Y.—D. B. Spaulding, bookseller, has been succeeded by Comstock & Benedict.

CINCINNATI, O.—Geeding & Shannon, booksellers, have removed to 302 Vine Street.

HOQUIAM, WASH.—Sadie Whiteley, bookseller, has removed to Portland, Ore.

LINCOLN, NEB.—Clason & Fletcher, wholesale and retail booksellers and stationers, have incorporated their business.

PEORIA, ILL.—McPike & Son have commenced business at 514 Main Street, under the style of the Peoria News Room and Book Exchange.

POCATELLO, IDAHO.—Arthur B. Bean, bookseller, has been succeeded by Chas. E. Hunter Co.

PORTLAND, ORE.—B. R. Baumgardt, bookseller, has been succeeded by Baumgardt & Palmer.

SHERMAN, TEX.—Thomas Forbes, Jr., bookseller, has sold out.



## PERSONAL NOTES.

CHARLES E. HYLAND, for a number of years with Brentano's and the Syndicate Trading Co., has become buyer for the book department of Woodward & Lothrop, of Washington, D. C.

WARREN F. KELLOGG has become connected with the publication department of WIDE AWAKE and the other periodicals issued by D. Lothrop Company. Mr. Kellogg was born in Brooklyn, N. Y., November 24, 1860. He was educated in Cambridge in private schools, the Cambridge High School and Harvard College, graduating from the latter in the class of '83. He began his business career at the lowest round, in the publishing house of James R. Osgood & Co., and by rapid advancement in that and other Boston publishing houses, he came to the position of business manager of the Boston *Post* in January, 1889. Subsequently, in March, 1890, he became treasurer of the corporation. These positions he held until December, 1890, when he resigned to re-enter the book business. While in charge of the manufacturing department of Estes & Lauriat, previous to his connection with the *Post*, Mr. Kellogg compiled for that house several books, one of which, "Recent French Art," bears his name, and another, an illustrated boys' book is adapted from "Les Animaux Sauvages," under the title of "Hunting in the Jungle." Mr. Kellogg also wrote and published in *American Art*, for September, 1887, an article on "Photo-mechanical Relief Plates," which was reprinted without the illustrations in THE PUBLISHERS' WEEKLY, October 15, 1887. Early in 1892 he prepared several books of travel and adventure for boys and older people.

## JOURNALISTIC NOTES.

BRET HARTE's young daughter, Miss Jessamy Harte, will make her literary debut in the July *Ladies' Home Journal* with a most entertaining description of "Camp Life in the Adirondacks," in which it is claimed inherited literary tendencies, not unlike those evidenced in Bret Harte's earlier work, are clearly shown. Miss Harte is a girl still in her teens, and has artistic as well as literary proclivities, as one of the illustrations accompanying her first article shows.

A NEW magazine has been started under the title *Baconiana*, which is edited by Francis J. Schulte and published by the firm of which he is the head, F. J. Schulte & Co., Chicago. The purpose of the new periodical is to offer scholars valuable aid in the study of the acknowledged writings of Francis Bacon and in the investigation of his supposed authorship of certain works not publicly acknowledged, including the Shakespeare plays and poems. Bacon scholars of both hemispheres and prominent writers on both sides of the Bacon-Shakespeare controversy are to be among its contributors. The magazine advocates the Bacon theory of authorship, but will give space to signed articles bearing upon the subject whatever the opinion expressed. The periodical is to be a quarterly publication and will average fifty pages for each issue.

The *Humanitarian* is the title of a new magazine just issued by Mrs. Victoria Claflin-Woodhull Martin. The office of publication is No. 20 Vesey Street, New York City, and the editorial sanctums are in Mrs. Woodhull-Martin's residences, No. 142 West Seventieth Street, New York, and 17 Hyde Park Gate, London. After the first

number it will be brought out simultaneously in New York and London. In its first issue the *Humanitarian* contains two contributions from the pen of Mrs. Martin. These are entitled "Aristocracy of Blood" and "Humanitarian Government." Among other articles are "A Theory of Life," by A. Nolan Martin, and "Philosophy in Fable," by Paul Blanc. "Humanitarian Government" embodies the platform upon which Mrs. Martin will run for the Presidency, and also contains suggestions of what she will do if the people see fit to send her to the White House.

## LITETARY AND TRADE NOTES.

TOWN TOPICS, 21 W. Twenty-fourth Street, N. Y., has issued No. 4 of "Tales from *Town Topics*," a series of short stories appropriate to the summer season.

LEW VANDERPOOLE & Co., 245 Broadway, N. Y., have just issued "The Primrose Path," a story of the stage by "Nym Crinkle," the well-known dramatic critic.

A. LOVELL & Co. announce that the *Camelot Series*, *Canterbury Poets* and *Great Writers* (small paper) series (published by Walter Scott) will be continued in the present styles of binding, and at the same prices.

UNDER the title of "A Mexican Night" have been published the toasts and responses at the complimentary dinner given by Walter S. Logan at the Democratic Club, New York, on December 16, 1891, to Señor Don Matthias Romero, Mexican Minister to the United States.

JOHN M. SCUDDER, Cincinnati, O., will shortly publish the sixth revised edition of Scudder's "Principles of Medicine," the ninth edition of King's "American Eclectic Obstetrics," revised and rewritten by Dr. R. C. Wintermuth, and Scudder's "Eclectic Family Physician."

WATSON GILL, of Syracuse, has arranged with the publishers of Mark Twain's "Tom Sawyer" (The American Publishing Co., of Hartford) for a dollar edition of this popular book. It will contain all the more striking illustrations of the large edition, and will be out in August.

JUDGE PUTNAM, of the United States Circuit Court, held in Boston, June 4, has decided that books bound in a foreign country more than twenty years ago are entitled to entry duty free, although, because of their age and use, they have been rebound within twenty years. The court says that rebinding is not binding.

*Public Opinion's* \$150, \$100 and \$50 prizes for the best three essays on plans of taxation for national, state and municipal purposes, have been awarded, respectively, to Walter E. Weyl, of Philadelphia, Robert Luce, of Boston, and Bolton Hall, of New York. These prize essays, with three others, will be published in a single volume by T. Y. Crowell & Co.

Frances I. Webb, on the 8th inst., in the New York Court of Common Pleas, before, Judge Bookstaver, obtained a verdict for \$250 against Peter F. Collier, the publisher, as damages for a manuscript novel which she submitted to him. Mr. Collier claimed that he lost the manuscript, and was therefore not responsible. The Judge thought differently.

THE double postal-card, the only means yet provided for the payment in the International



Mail Service of return postage by the sender of a communication, will be ready for sale at United States post-offices on July 1 next, and with the large-sized postal-card, introduced by the present administration, quite a long message may be sent and received at a cost of four cents.

ONE of the interesting literary announcements of the spring season is that of a new novel by Dorothea Gerard, the popular author of "Orthodox," etc., and the joint author with Emily Gerard of "A Sensitive Plant" and "Reata." The new book which bears the title of "A Queen of Curds and Cream," will be published shortly in *Appletons' Town and Country Library*.

A FEW of our contemporaries seem to be misinformed as to the plans of the D. Lothrop Company, when they report some contemplated changes (owing to the death of Mr. D. Lothrop) in its management. The company desires to say that all such reports are entirely without foundation. There are no important changes, and everything is to go on as usual, carrying out the future plans for the house as laid down by Mr. D. Lothrop.

CHARLES J. BAKER, of Baltimore, has presented to the American Bible Society a manuscript containing the whole Bible written in the Latin language. The volume is a curious one, and it is supposed that it was written in the fourteenth century. It is written on vellum, and the labor in preparing it can be imagined when it is said that the script is so small that the letters cannot be distinguished without the aid of a powerful magnifying glass.

DANIEL M. TREDWELL will bring out for the holiday trade "A Monograph on Lace as a Fine Art." The work, which will be limited to five hundred copies, will be a handsome quarto of about three hundred pages, with forty full-page illustrations of lace, taken principally from the Fischer collection. It will treat of the history of point lace, in sketches and anecdotes of social and court life in France from Henry III. to Napoleon III., and in England from Elizabeth to Victoria; referring also to lace manufacture in Italy, Spain, Belgium and America. The work will be ready by the 1st of November.

WILLIAM LORING ANDREWS, ex-President of the Grolier, is seeing through the press a work entitled "Jean Grolier: some account of his life and famous library." The work is being printed at the De Vinne Press, in a limited edition of 150 copies, of which 10 are to be on Japan paper and 140 on Holland paper. The illustrations, in gold and colors by the artotype process of Bierstadt, include reproductions of six Grolier book-covers in the possession of New York collectors, the armorial bearings of Grolier, the church where he is buried, a bronze medal of Aldus, and Jost Amman's pictures of the printer, binder, engraver and paper-maker. A few of the copies on Holland paper will be for sale by Duprat & Co.

THE Lowell Memorial Committee has decided to fill two windows in the vestibule of the Cnapter House at Westminster.

J. A. STARGARDT, the well-known antiquarian bookseller of Berlin, has for sale the original letters of Goethe to Charlotte von Stein, which were printed in Adolph Schöll's edition (1883). The letters, which are bound up in chronological

order in seven folio volumes, number 1748 in all, extending from the year 1776 to 1829.

W. T. STEAD, the former editor of *The Pall Mall Gazette*, has on foot an enterprise for the translation of the Scriptures "into the language of the ordinary man and woman of our own time." He has eighteen translators at work on the New Testament, divided into groups of three or four; and he expects to publish the Gospels and Acts this year.

A BOOKSELLER near the British Museum, having recently sold some books to Mr. Gladstone, for which a check for £9 was sent, instead of cashing the check, placed it in a prominent place in one of his windows, where it attracted the attention of many country cousins. The check was drawn on Sir Samuel Scott & Co. (the firm in which the Duke of Fife is a partner), and the signature to the check is said to be far more legible than those usually affixed to the well-known post-cards.

SIR GILBERT CAMPBELL, the novelist, whose arrest was announced in London on the 5th inst., was remanded in the Bow Street Police Court on the 6th. He is charged, together with an art-dealer named Morgan and an accountant named Tolman, with conspiring to obtain fees from authors on the pretence of getting their writings published. The conspirators, it is also charged, attempted to defraud artists by pretending to be able, for a consideration, to secure prominent places for their paintings at the Royal Academy exhibitions.

EUGENE FIELD has heard that in a second-hand book-shop in London is to be seen a complete set of Voltaire's works in fifty volumes, bound in what is technically known as "law calf." He says it evidently belonged originally to a lawyer, who hesitated to let his clients know that he was given to reading anything so mischievously frivolous as the philosopher of Ferney, and so had the books bound to look like ordinary law-books, and put upon each the prosaic inscription, "Arouet's Reports;" a bit of humor which, he says, will be appreciated by those only who recall that the great philosopher's name was Arouet de Voltaire.

THE unpublished "Diary of Victor Hugo," which is soon to be brought out in London, was not written by him but by his son; but his own corrections are distinct and evidently written with a much broader pen than that used by his son. It is impossible, it is said, to overrate the extraordinary interest of these volumes. Hugo's French executors, according to the *N. Y. Tribune*, are much aggrieved by the sudden appearance of this journal, of which they knew nothing. After the author's death, his sister-in-law, Madame Chenay, was in charge of Hauteville House, and it is conjectured that, unknown to her, the MSS. were found hidden away and were sold by some servant.

#### OBITUARY NOTES.

D. D. T. MOORE, the founder of the *Rural New Yorker*, died on the 3d inst., aged seventy-two years.

ANATOLE DE LA FORGE, publicist, historian and politician, died in Paris on the 6th inst., aged seventy-one years. Among his best-known works are: "Public Instruction in Spain," "The Vicissitudes of Italian Politics," "History of the Republic of Venice," "The Utopians of Italy," and several works on the history of Poland.



## AUCTION SALES.

[We shall be pleased to insert under this heading, without charge, advance notices of auction sales to be held anywhere in the United States. Word must reach us before Wednesday evening, to be in time for issue of same week.]

JUNE 13, 10 A.M. AND 2 P.M.—Second salvage sale of American and European books. (535 lots.)—*Ezekiel & Bernheim*.

JUNE 13-15, 3 P.M.—Standards, also collections of angling, crime, finance, law, medicine and Napoleon and French Revolution. (917 lots.)—*Bangs*.

## TERMS OF ADVERTISING.

Under the heading "Books Wanted," subscribers only are entitled to a free insertion of five lines for books out of print, exclusive of address (in any issue except special numbers), to an extent not exceeding 100 lines a year. If more than five lines are sent, the excess is at 10 cents per line, and amount should be enclosed. Bids for current books and such as may be easily had from the publishers, and repeated matter, as well as all advertisements from non-subscribers, must be paid for at the rate of 10 cents per line.

Under the heading "Books for Sale," the charge to subscribers and non-subscribers is 10 cents per line for each insertion. No deduction for repeated matter.

Under the heading "Books for Exchange," the charge is 10 cents per line. No deduction for standing matter.

Under the heading "Situations Wanted," subscribers are entitled to one free insertion of five lines. For repeated matter and advertisements of non-subscribers the charge is 10 cents per line.


All other small advertisements will be charged at the uniform rate of 10 cents per line. Eight words may be reckoned to the line.

Parties with whom we have no accounts must pay in advance, otherwise no notice will be taken of their communications.

Parties desiring to receive answers to their advertisements through this office must either call for them or enclose postage stamps with their orders for the insertion of such advertisements. In all cases we must have the full address of advertisers as a guarantee of good faith.

Houses that are willing to deal only on a cash-on-delivery basis, will find it to their advantage to put after their firm-name the word [Cash].

## BOOKS WANTED.

 In answering, please state edition, condition, and price, including postage or express charges.

FRANK BACON & CO., PITTSBURG, PA.

The Wisdom of Goethe.

Simonds' Manual of Patent Laws.

WM. BALLANTYNE & SONS, 428 7TH ST., WASHINGTON, D. C.

Baker's Fern Allies.

W. L. BECKMAN, 55 E. 5TH ST., ST. PAUL, MINN.

Judge, nos. 533, 535, 538, 542.

W. E. BENJAMIN, 751 BROADWAY, N. Y. [Cash.]

Book of Mormon. Palmyra, 1830.

Everett, Mt. Vernon Papers.

Sedgwick. Hist. Sharon, Conn.

Bolton's Hist. of Westchester County.

Gen. Riedesel. Memoirs, 2 v.

Fac-simile Jefferson Draft, Dec. of Independence.

THE BOSTON BOOK CO., 15½ REACON ST., BOSTON, MASS.

[Cash.]

North Amer. Review, 1863, 1868, 1870.

Lippincott's Mag., v. 10, 11, 29, 38-41, 44.

Unitarian Rev., v. 10, 11.

Macmillan's Mag., v. 17, 18.

J. W. BOUTON, 8 W. 28TH ST., N. Y.

Grolier Club Exhibition of mss. Catalogue.

Homer, Interlinear, Hamiltonian System.

THE BOWEN-MERRILL CO., INDIANAPOLIS, IND.

Gilder's Ice Pack and Tundra.

"Schwatzka's Search.

Brandt's Life of Arminius.

BRENTANO'S, 124 FIFTH AVE., N. Y. [Cash.]

Journeying in Alaska. Scidmore.

The Rivals, a History of Hamilton and Burr.

History of the Civil War, by Helene Self.

John Severa, His Life and Letters.

Nelly Bly's Trip Around the World.

An American Duchess.

Some Chinese Ghosts.

Alfred Stevens' Impressions of Painting.

The Elder and Younger Booths, in the Am. Actor Ser.

THE BURROWS BROS. CO., CLEVELAND, O.

Hildreth's U. S. History, v. 5.

SAMUEL CABOT, 70 KILBY ST., BOSTON, MASS.

Any dictionary previous to 1630.

C. N. CASPAR, 437 E. WATER ST., MILWAUKEE, WIS.

Tyler, S., Burns as Poet and Man. 1848.

Golden Argosy, v. 1, 2 or 3.

Wheeler, Ella. Shells, Poems.

Gregg's Enigmas of Life. Holt.

Mackenzie, Growths in the Larynx.

Mitchell, Key to Ghostism and Art.

THE CENTURY CO., 33 E. 17TH ST., N. Y.

Folk Songs, a Collection of Poetry by J. W. Palmer.

Scribner, 1867; 1st ed., 1861.

THE CHAIN & HARDY BOOK, STATIONERY AND ART CO.,

DENVER, COL.

Saluts, Philosophy of Disenchantment. H., M. & Co.

Whittaker, Life of Custer.

Avery, Life of Gen. Ashby.

A. H. CLAPP, 32 MAIDEN LANE, ALBANY, N. Y. [Cash.]

Harper's Young People, 1890.

Capt. Samuels.

Martyrdom of Man, by Winwood Read.

King's Manual of Obstetrics.

Architectural Record, 1, 2 and 3.

ROBERT CLARKE & CO., CINCINNATI, O.

Sargent's Skeleton's Tour Through England, Ireland and

Scotland.

Irene Magillicuddy.

Sabin's Dictionary of Amer. Bibliography, pts. 73 to end.

W. B. CLARKE & CO., BOSTON, MASS.

Black and White, T. T. Fortune.

The New South. Carl Schurz.

History of the Thirty Years' War, by Gindely.

Hilton's Rest and Pain.

Arena for Feb., March, May, 1890.

Underground Railway, by Smedley.

Teachings of Patriots on Slavery, E. B. Chase.

CONGREGATIONAL S. S. AND PUB. SOC., 175 WABASH AVE.,

CHICAGO, ILL. [Cash.]

Warren's Parousia.

Felt, J. B., Ecclesiastical Hist. of New Eng.

R. A. CUNNINGHAM, DAYTON, O.

3 copies Tokology, by Stockham.

CUSHING & CO., 34 W. BALTIMORE ST., BALTIMORE, MD.

Aunt Bobbet's Cook-Book.

Books on tumbling.

English Reference Catalogue, latest.

DAMRELL & UPHAM, 283 WASHINGTON ST., BOSTON, MASS.

Songs Without Words.

Liberal Movement in Theology, Allen, 1st ed.

O. DAVIE & CO., COLUMBUS, O.

Official Reports of any National Political Convention,

prior to 1860.

Anti-Masonic Convention, 1830-31.

DE WOLFE, FISKE & CO., 361 WASHINGTON ST., BOSTON,

MASS. [Cash.]

Chas. Kingsley, Letters and Memorials of His Life.

H. S. King & Co., London, 1877.

H. DONSON, P. O. Box 609, PHILA., PA. [Cash.]

Bates, Hist. of Pa. Volunteers.

Gay, John, Beggar's Opera.

Goldschmid, Life of Jenny Lind.

Autobiography of Sims Reeves.

Maynard Walter, Enterprising Impresario.

Portraits or Engravings of Brasses of Archbishops.

Magazines with anything relating to Sir C. Wren.

Elmes, Life of Wren, 4<sup>th</sup> extra illus. copy.

Anything on cataloguing, cheap.

DODD, MEAD & CO., 19TH ST., BET. B'WAY AND 5TH AVE.,

N. Y.

Set American Journal of Philology complete.

Legislative, Executive and Judicial American State

Papers, Bearing on Sunday Legislation, by William Addi-

son, Blakely. New York and Washington, National

Religious Library Association.

Miscellaneous Works, by Dr. Francis Atterbury, late

Bishop of Rochester, with Historic Notes by Nichols,

5 v., 8<sup>vo</sup>. 1789-98.

Atterburyana, being Miscellanea by the late Bishop Atter-

bury, 8<sup>vo</sup>. 1727.

E. P. DUTTON & CO., 31 W. 23D ST., N. Y.

Lord's Beacon-Lights.

Genealogy of the Fitton Family.

Reading Without Tears, 1-v. ed.

THOMAS W. DURSTON, SYRACUSE, N. Y.

Dictionary of Commerce, by Huskisson.

Statistics of England, by Huskisson.

Commercial Wealth, by Sismondi.

Christian Political Economy, by Sismondi.

EATON, LYON & CO., GRAND RAPIDS, MICH.

Annual Statistician, no. 1891.

S. B. FISHER, 685 STATE ST., SPRINGFIELD, MASS. [Cash.]

Frank Leslie's Ill. Newspaper, March 30, 1889; May 9,

91.



## BOOKS WANTED.—Continued.

ECLECTIC BOOKSTORE, MAIN AND 2D STS., LOS ANGELES, CAL. [Cash.]

The Symmes Memorial. Boston, 1878.  
History of the Fourth Michigan Cavalry.  
Other Michigan war books.  
Burton's Anatomy of Melancholy.

FLEXNER BROS., 330 4TH AVE., LOUISVILLE, KY.  
2 copies Lamon, Life of Lincoln.  
Debate Between Lincoln and Douglas.  
Speeches, by Lincoln.  
Nicolay and Hay, Life of Lincoln.

A. E. FOOTE, 4116 ELM AVE., PHILA., PA. [Cash.]  
Owen, Odontography.

" Anatomy of the Vertebrates.  
Figuiera, Vegetable World.

" Ocean World.  
Duhring, Diseases of the Skin.

D. G. FRANCIS, 12 E. 15TH ST., N. Y.

How McClellan Took Manassas.  
The Rangers of Ravenstream.  
The Military and Political Life of Napoleon, pub. by  
Chauncey Goodrich, 1813.  
United States Service Magazine, April and June, 1866,  
and after.  
The Stone Age in New Jersey.

CHAS. E. HAMMETT, JR., BOX A, NEWPORT, R. I.  
McGee, On Ephesians, pub. by Robert Carter & Bros.  
State price and condition.  
Graziella, by Lamartine, in English.

HARVARD CO-OPERATIVE SOC., CAMBRIDGE, MASS. [Cash.]  
3 each Nation, May 1, 1890; April 23, 1891.  
2 each Chautauquan, Nov. Dec., 1891.  
3 Forum, March, 1890.

D. M. HENDERSON, 300 W. MADISON ST., BALTIMORE, MD.  
Annals of the Four Masters.  
Sparks' Washington, v. 9, large pap.

C. D. HURD, 4304 EMERALD AVE., CHICAGO, ILL.  
Memoirs, Letters and Journals of Major-Gen. Riedesel.  
Letters and Journals Relating to Am. Revolution, by  
Mrs. Gen. Riedesel.  
Battles of America, pts. 17 and 33. Virtue & Co.  
Catalogues of second-hand books.

E. W. JOHNSON, 649 6TH AVE., N. Y. [Cash.]  
Recollections of the Stage, Wemyss.  
Gleanings of the Poets.

KING'S OLD BOOKSTORE, 15 4TH ST., SAN FRANCISCO, CAL.  
Menter's Chemistry.

Belcher, Voyage Around the World, v. 1.  
25 Myer's Eastern Nations and Greece.

25 Medieval and Modern History.

25 Bulfinch's Age of Fable.

25 Colton's Practical Zoölogy.

25 Allen's Short History of the Roman People.

25 Harper and Burgess' Inductive Latin Primer.

25 Harkness' Cicero.

25 Fiske's Introduction to the Study of Chemistry.

25 Remon's Civil Government of the U. S.

LEARY'S OLD BOOKSTORE, 9 S. 9TH ST., PHILA., PA.  
Cosmopolitan, v. 1, nos. 1 and 3, Nov., 1888; v. 1, complete.  
Puck, v. 1-3, inclusive.

Arena, Nov., 1890.

United Service Mag., v. 5, no. 5.

Lists of all electrical books.

S. F. McLEAN & Co., 13 COOPER UNION, N. Y. [Cash.]

All Around the World, pt. 57.

Life of Rev. Roland Hill.

Liddel's University Sermons.

Crilly's Sermons.

Lamont's Sermons.

Wood's Perfect Love, several copies, cheap.

Autobiography of Jacob Knapp.

Fowler, Creative and Sexual Science, second-hand.

MARCH BROS., LEBANON, O.

Webster's Octavo Dictionary, second-hand.

H. MISCHKE, 2 AND 4 BARCLAY ST., N. Y.

Art and Letters for 1886 and 1887.

Cavallier, J., Wars of the Cevennes.

Anything on flagellation, French or English.

PALMER, MEECH & Co., GRAND RAPIDS, MICH.  
Secret Proceedings and Debates of Convention of 1787,  
Convened for Forming Constitution of U. S. U. P.  
James.

Life of Elbridge Gerry, by James T. Austin, Wells &

Lilly, Boston, 1828.

Bryant's U. S., v. 3 and 4 only, cl.

W. V. PIPPEN, 327 N. CHARLES ST., BALTIMORE, MD.

Doré Bible, 238 illus.

Scripture Gallery, 238 il. by Doré.

The Fairy Realm, il. by Doré.

Roland Furieux,

Sante Fé Expedition, by Kendall.

PRESTON & ROUNDS, PROVIDENCE, R. I.  
Blot on the Brain, by Ireland.

C. J. PRICE, 1004 WALNUT ST., PHILA., PA.  
Griswold's Poets and Poetry of America, roy. 8°, cl.  
Mayhew's London Labor and London Poor, the supplementary vol., 8°, cl.

Autographic Mirror, v. 2 and 4, folio, cl.

Moore's Rebellion Record, v. 11, cl. or nos.

The Brontë Family, by F. A. Leyland, 2 v., 12°.

Hawthorne's Works, de luxe ed.

Emerson's " " "

Fielding's " " "

Walt Whitman's Works, 1st ed., folio.

G. P. PUTNAM'S SONS, 27 W. 23D ST., N. Y.

Through Brittany, by K. S. Macquoid.

Margaret, a Story of Life in a Prairie Home, by Lyndon.

Scribner, N. Y., 1868.

Pouchet's Universe, G. P. P. Sons' ed.

The Volcano Under the City, by A. Volunteer Special.

Gowan's (N.) Catalogue of Books on Freemasonry and

Kindred Subjects, 550 titles.

Home Treasury of Old Story-Books. Low, 1859.

Little Annie's New or 3d Book. Randolph, 1858.

Good Things from Life, 1st, 2d and 4th ser.

Peter Bayne's Lessons from My Masters.

Wise, Jno., Through the Air, Fifty Years' Experience, etc.

Tryon, Structural and Systematic Conchology, 3 v., col.

Ebers' Egypt.

Chase, Receipt-Book.

Speeches, Letters and Sayings of Chas. Dickens, by G. A.

Sala.

The Genealogical Biography of William Locke, pub. in

1851 by J. G. Locke.

Johnny Jordan and His Dog, by C. J. Eiloart.

A. D. F. RANDOLPH & Co., 182 5TH AVE., N. Y.

Darkness and Daylight, Inspector Byrnes.

Lights and Shadows of Scottish Life.

RAYMER'S "OLD BOOK" STORE, 243 4TH AVE., S., MINNE-

APOLIS, MINN. [Cash.]

Murray's English Reader.

Cosmopolitan, v. 1, 1-6; v. 2, 1-3.

Picturesque Europe, after page 480.

Chambers' Journal, Nov., Dec., 1881; Jan., '82.

Shakespeareana, v. 1-6.

Phrenological Journal, v. 1-53, complete or odd copies if

cheap.

Outing v. 1-6, odd nos.

New Englander, v. 11.

Nation, June, 1866.

W. G. REEVE, PRINCETON, ILL.

Baird's Huguenot Emigration to America.

Beamish, Hist. of Nova Scotia.

Belknap's New Hampshire.

Barnes' Early History of Albany.

Barvard's Priscilla.

A. M. ROBERTSON, 126 POST ST., SAN FRANCISCO, CAL.  
Brazil, Constitution of the U. S. Trinity College, N. C.  
Hennepin, L., Description of Louisiana, tr. by J. G. Shea.

Corson, H., Course of Lectures on the English Language

and Literature. Ithaca, N. Y., 1876.

Illustrated American, complete, bound or unbound.

PHILIP ROEDER, 307 N. 4TH ST., ST. LOUIS, MO.

Waubun, a History of the Chicago Massacre, by Mrs. J.

H. Kinzie.

A. H. ROFFE & Co., 11 BRUMFIELD ST., BOSTON, MASS.

New England Magazine, old ser., v. 1 to 6; new ser.,

Sept., Oct., Dec., 1889; May, '90.

Forum, Sept., 1886, or v. 1 and 2, complete.

Galaxy, v. 1, no. 7; v. 2, nos. 3 and 8; v. 4, no. 1; v. 5,

no. 1.

J. FRANCIS RUGGLES, BRONSON, MICH. [Cash.]

Latta's Chain of Sacred Wonders. Cincinnati.

Gibbon's Rome, 3d v., Harper's cl. ed.

A Manual of Sword Practice and Drill, not military tac-

tics or arms.

Greeley's Pol. Economy.

Florence Percy's City of the Dead, etc.

THE ST. LOUIS NEWS CO., 1008 LOCUST ST., ST. LOUIS, MO.

Flint's Recollections of Miss. Valley.

Darley, Cooper, Townsend's imprint.

Michaux and Nuttall, No. Am. Sylva.

J. H. S., CARE OF PUBLISHERS' WEEKLY.

1st eds. of following books: Hawthorne's House with

Seven Gables; Emerson's Representative Men.

SCRANTON, WETMORE & Co., ROCHESTER, N. Y.

Josiah Quincy, Recollections of Washington.

Murray, Guide to Japan.

Mateaux, Odd Folks at Home. Cassell.

SHONFELD'S ANTIQUARIAN BOOKSTORE, OMAHA, NEB.

Thiers' Histoire de Law, English trans. N. Y., 1859.

Sanger's Hist. of Prostitution.

Ten Great Religions, by Jas. Freeman Clark.



## BOOKS WANTED.—Continued.

JOHN SKINNER, 44 N. PEARL ST., ALBANY, N. Y.  
 Pierson's Genealogies of the First Settlers of Schenectady.  
 "History of Schenectady Patent.  
 Beck's Gazetteer of Illinois, a poor or imperfect copy will  
 do in any condition if cheap.

W. T. SMITH & CO., 145 GENESSEE ST., UTICA, N. Y.  
 Atlas or Township Map of St. Lawrence Co., New York.  
 Queen of the Adriatic, Adams.

A. H. SMYTHE, 41 S. HIGH ST., COLUMBUS, O.  
 Normal Photography, by W. H. Barlow.  
 Set Mosheim's Ecclesiastical History, Murdock's trans.

STUART & THOMPSON, 105 1ST ST., PORTLAND, ORE.  
 Howitt's Homes and Haunts of the British Poets.

C. L. TRAVER, TRENTON, N. J. [Cash.]  
 History of Leicester, Mass.  
 Journal of Congress, v. 11.

D. H. TRIPP & CO., 206 MAIN ST., PEORIA, ILL.  
 Report of Monetary Conference at Paris, 1867, by Samuel  
 B. Ruggles.

OTTO ULBRICH, 395 MAIN ST., BUFFALO, N. Y. [Cash.]  
 Haswell's Mensuration. Harper.

UNION CLUB, 5TH AVE. AND 21ST ST., N. Y.  
 Force, Tracts, 4 v.  
 Scoville, Old Merchants of New York.  
 Library Journal, 1st 10 v.

VAN WAGENEN & BATSFORD, SYRACUSE, N. Y.  
 2 copies History of Watertown, Mass., and the Stearn  
 Family, by Prof. Bonds, a large bound vol.

JOHN WANAMAKER, PHILA., PA.  
 Thorndale, by Smith.

W. W. WATERS, 706 PA. AVE., PITTSBURG, PA.  
 Lifting the Veil, by McLean, pub. by Scribner.

B. WESTERMANN & CO., 812 B'WAY, N. Y.  
 Iron Age, no. 1 of v. 47, 1891.

WORTHINGTON CO., 747 B'WAY, N. Y.  
 Two Travellers.

W. J. B., P. O. BOX 943, N. Y.  
 Co-op. Index to Periodicals, v. 3 nos. 1, 2 and 4; v. 4,  
 nos. 1, 3 and 4; v. 5, nos. 1, 2 and 3.

E. & J. B. YOUNG & CO., COOPER UNION, 4TH AVE., N. Y.  
 Mason's Life of Ko Thah Byn (Karen the Apostle)

## BOOKS FOR SALE.

H. A. BROOKS, 226½ ESSEX ST., SALEM, MASS.  
 Complete set *Harper's Mag.*, 84 v., hf. red cl., newly  
 bound. 85 cents per vol.

F. M. CROUSE, INDIANAPOLIS, IND.  
 Set Appleton's American Cyclopaedia, 16 v., Index and  
 Annuals for 1876, '77, '78 and '79; 21 v., hf. tur. N. Y.,  
 1874, '80. Good condition, net cash, \$55.00.

W. J. B., BOX 943, N. Y.  
*Harper's Monthly*, v. 1 and 2, bound, in good condition.

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WANTED.—Two first-class travellers. Must have  
 best of references. WORTHINGTON CO.

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A YOUNG WOMAN would like a position in a book  
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 PUBLISHERS' WEEKLY, N. Y.

YOUNG LADY with several years' experience in a  
 library would like position from Sept. 1. Refer-  
 ences. Address Y., care of PUBLISHERS' WEEKLY.

OPEN FOR ENGAGEMENT NEXT FALL.—Young  
 man with ten years' experience in the book trade.  
 Five years as successful manager and buyer for concern  
 doing large retail trade in American and foreign books,  
 periodicals and stationery. Address H. X., this office.

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 11th day of April, Anno Domini 1892, Mabel Lowell Burn-  
 nett, of Cambridge, Mass., has deposited in this office the  
 title of a book, the title or description of which is in the  
 following words, to wit: "Fireside Travels. By James  
 Russell Lowell. Boston and New York: Houghton,  
 Mifflin & Co.," the right whereof he claims as proprietor  
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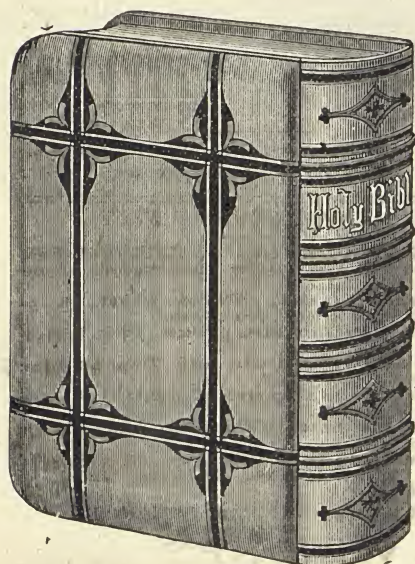
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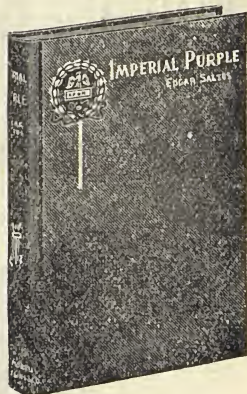
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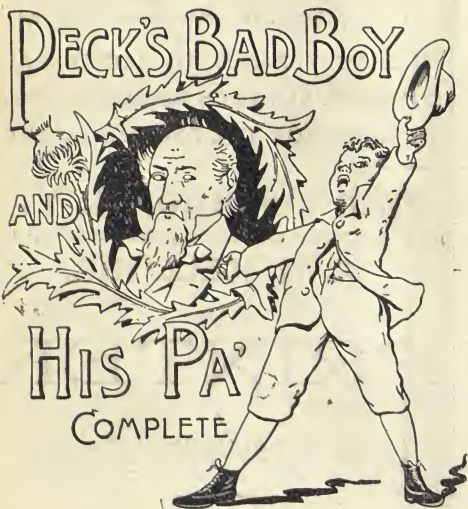
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